

HealthScape Advisors is a privately held management consulting firm that helps clients navigate the evolving healthcare environment.

WHO WE SERVE

# Our depth and breadth of client experience is unmatched.

We work with a variety of clients and investors across the healthcare spectrum, including health plans, providers, ancillary carriers, specialty health companies, government contractors, and private equity firms.

#### PARETO INTELLIGENCE™

### **Turning Insights Into Action**

Launched in 2014, Pareto Intelligence is an analytics solutions company that helps plans and providers leverage their data in a flexible, easily integrated way to improve value-based outcomes in risk-adjusted markets.

WHAT WE DO

## Our solutions are pragmatic and measurable.

Our philosophy is to serve our clients holistically, from strategy development to implementation and ongoing operational improvement.



### Growth & New Business Development

- Market Evaluation and Opportunity Identification
- Business Plan Development
- Partner Identification and Assessment
- Diversification Strategies and Execution
- Strategic Growth Prioritization





#### Provider/Payer Alignment

- Development of Innovative Collaboration Models
- Partnership Operating Model Development and Implementation
- Value-Based Care Transformation
- Product Structure & Consumer Engagement Models



## **Business Performance Improvement**

- Overhead & Administrative Cost Management
- Competency and Capability Assessment
- Turnaround and Growth Planning
- Claim Accuracy and Overpayment Detection
- Product Line, Line of Business, and Membership Profitability Analysis



### Mergers and Acquisitions

- Strategic, Financial, and Operational Due Diligence
- Buy and Sell Side Advisory Management
- Joint Venture Development
- Post-Merger Integration Planning and Execution
- Strategic Transaction Advisory

#### LEARN MORE