

2022 Risk Adjustment Fly-In

Tuesday, February 8 – Wednesday, February 9, 2022

M Studio

6303 Cowboys Way, Suite 350

Frisco, TX 75034

AGENDA AT A GLANCE

Tuesday, February 8

6:00 Happy Hour and Dinner Mixer

Wednesday, February 9

7:30 Networking Breakfast

8:45 Welcome!

9:00 Fireside Chat: DOJ, OIG, CMS...Oh my!

10:30 Break

10:45 Commercial Risk Adjustment: Strategies for Reducing Your Transfer Payment Risk

11:45 Lunch

12:30 Operating in the "new normal" (Closed Door Session)

1:30 Break

1:45 Innovative HCC Capture Tactics

2:45 Provider and Member Engagement and Incentives

3:45 Wrap up and Adjourn

The sharing and learning doesn't stop here!

Continue to collaborate with your Risk Adjustment peers on the topics that are most important to you with Braindate. Available to you 10:00 am - 3:00 pm CT Monday, February 14 – Friday, February 25. Braindate is a peer-to-peer learning platform that allows you to connect through 1:1 or group conversations around topics that matter to you. Be on the lookout for an email to start booking your Braindates after the meeting.

THANK YOU TO OUR SPONSORS

Advantasure

Episource

First Health Network

Pulse8

SummitRe

TUESDAY, FEBRUARY 8

6:00 **Happy Hour and Dinner Mixer**

WEDNESDAY, FEBRUARY 9

7:30 **Networking Breakfast**

8:45 **Welcome**

9:00 **Fireside Chat: DOJ, OIG, CMS...Oh my!**
The government audit and enforcement processes are very interconnected. To avoid legal action, it is critical your health plan is compliant, supervises vendors, audits providers and “looks both ways” when conducting chart reviews. Teresa A Mason, Epstein Becker Green, will kick us off with a review of recent state and federal cases involving compliance problems and provide insight into what the OIG is looking for, what the penalties are, and how health plans and providers can avoid legal action. Then engage in a lively discussion with risk adjustment leaders as they share their RADV experiences.

Introduction and Moderator:
Rohith Ramesh
Chief Revenue Officer
Episource

Opening Speaker:
Teresa A. Mason
Epstein Becker Green

Panelists:
Ed Lee
Exec Director Healthcare
Economics Outcomes
IU Health Plans

Amber Harris
Director of Risk Adjustment
MediGold

Deb Curry, MBA, RHIA,
CCS-P, CRC,
Risk Adjustment Manager
Paramount Health Care

Wynda Clayton, RHIT
Risk Adjustment Manager
Providence Health Plan

Health Plan **Alliance**

Risk Adjustment Fly-In | February 8 – 9, 2022 | Frisco, TX
[REGISTER](#)

10:30	Break	<p>Introduction: Brian May Vice President, Customer Engagement Pulse8</p>
10:45	<p>Commercial Risk Adjustment: Strategies for Reducing Your Transfer Payment Risk Recent methodology changes resulted in big transfer payments in 2020 due to negative error rates. Together we'll unpack the methodology changes, how some plans achieved a negative error rate and how you can stay ahead of your ACA market competition by differentiating your health plan and targeting the right people for your plan.</p>	<p>Speaker: Wesley Sanders Chief Financial Officer Alliant Health Plans</p>
11:45	Lunch	
12:30	<p>Operating in the "new normal"* Team dynamics look a lot different today than they did a year or two ago. We'll look at how Alliance members have restructured their teams, what everyone's in-sourcing and out-sourcing strategies look like now and managing remote teams.</p> <p>*Closed door session</p>	<p>Introduction: Nicole Fultz Health Plan Alliance</p> <p>Speaker: Wynda Clayton, RHIT Risk Adjustment Manager, Providence Health Plan</p>
1:30	Break	
1:45	<p>Innovative HCC Capture Tactics The pandemic forced us to think creatively about how to capture an accurate picture of our members' health when they're no longer going into the doctor's office. During this session, you'll hear how Alliance members' tactics have shifted through the pandemic and innovative new strategies plans implemented to get an accurate picture of their members' health.</p>	<p>Introduction: Greg Pastor Managing Director, RA Operations Advantasure</p> <p>Speakers: Richard Bernhardt, MD Medical Director IU Health Plans</p> <p>Brady Paschall Manager - Data Science and Clinical Insights IU Health Plans</p> <p>Deb Curry, MBA, RHIA, CCS-P, CRC Risk Adjustment Manager Paramount Health Care</p>

2:45

Provider and Member Engagement and Incentives

Hear how health plans are meeting providers and their staff where they are and the engagement approaches that have been the most successful. We'll also look at comparison data on the incentives Alliance member health plans are using for both providers and members and discuss what's working.

- The financials – which incentives work, how providers were affected financially because of the pandemic and what this means for the payer/provider relationship
- Roadblocks and resources needed for a successful risk adjustment and 5-star quality program
- How COVID-19 has changed the patient experience and how that affects health plans' ability to get an accurate picture of their health and close gaps in care

Introduction:

Advantmed, Invited

Speakers:

Rebecca Welling
AVP of Risk Adjustment
SelectHealth

Paul Sherman, MD
Chief Medical Officer
Community Health Plan of
Washington

3:45

Wrap up and adjourn

The sharing and learning doesn't stop here!

Continue to collaborate with your Risk Adjustment peers on the topics that are most important to you with Braindate. Available to you 10:00 am - 3:00 pm CT Monday, February 14 – Friday, February 25. *Braindate is a peer-to-peer learning platform that allows you to connect through 1:1 or group conversations around topics that matter to you. Be on the lookout for an email to start booking your Braindates after the meeting.*

PRE-WORK PACKET

Risk Adjustment Fly-In

February 8 - 9, 2022 | Frisco, TX

Instructions

- Due date: Friday, January 21
- Only one submission of each item is required per organization. Please make sure someone from your organization is on point to submit each item.
- Covert all files into the requested format.
- Name all files using the specified naming convention.
- Upload each document separately to the Alliance's secure Knowledge CenterSM.
 - TIP! Use the "File Upload Instructions" at the end of this packet.
- Questions? Contact Nicole Fultz, nicole.fultz@healthplanalliance.org.

Confidentiality

Like all information shared among our Alliance member network, access to these documents will be restricted to Alliance members only. Vendor organizations and non-member health plans will not have access to this information or be permitted to participate in sessions that share sensitive information at the meeting. We understand that sharing detailed information like this brings a great deal of value to risk adjustment leaders, and we will take every precaution to ensure all sensitive information is closely protected.

As an Alliance member and user of our online Knowledge CenterSM, you also agree to our [Terms and Conditions](#) when you access information shared by your peers.

Pre-Work Checklist

Session Description	Assigned Pre-Work
<p>Fireside Chat: DOJ, OIG, CMS...Oh my! Teresa A Mason, Epstein Becker Green, kicks us off with a review of recent state and federal cases involving compliance problems and provides insight into what the OIG is looking for, what the penalties are, and how health plans and providers can avoid legal action. Then engage in a lively discussion with risk adjustment leaders as they share their RADV experiences.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Submit your information to the Alliance member-only RADV Audit resource directory. The directory will include which RADV audits each Alliance member health plan has been targeted for in 2019-2022 and the RADV Audit lead at each plan, providing you a short list of your peers that you can tap for collaboration. <ul style="list-style-type: none"> • Complete the quick survey here.
<p>BENCHMARKING: Operating in the “new normal”* Team dynamics look a lot different today than they did a year or two ago. We'll look at how Alliance members have restructured their teams, what everyone's in-sourcing and out-sourcing strategies look like now and managing remote teams.</p> <p>*Will be a closed door session if discussing vendor relationships</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Your risk adjustment department's in-sourcing/out-sourcing approach <ul style="list-style-type: none"> • Complete the 10 min. online survey here. <input type="checkbox"/> Job descriptions for each role in your Risk Adjustment Department <ul style="list-style-type: none"> • File type: PDF • File notes: Compile all job descriptions into a single PDF • File name convention: "HealthPlanName_RiskAdjustmentJobDescriptions" • See "File Upload Instructions" below to submit. <input type="checkbox"/> Your current organizational chart (Should illustrate where your department sits in the organization, whom the department reports to at the executive level, and how your department is organized internally) <ul style="list-style-type: none"> • File type: PDF • File name convention: "HealthPlanName_RiskAdjustmentOrgChart" • See "File Upload Instructions" below to submit.
<p>Provider and Member Engagement and Incentives Hear how health plans are meeting providers and their staff where they are and the engagement approaches that have been the most successful. We'll also look at comparison data on the incentives Alliance member health plans are using for both providers and members and discuss what's working.</p>	<ul style="list-style-type: none"> <input type="checkbox"/> Your risk adjustment department's provider and member incentive approach <ul style="list-style-type: none"> • Complete the 3 min. online survey here.

File Upload Instructions

You will submit your files to the Alliance Knowledge CenterSM using the Alliance's secure document upload portal. Files submitted will only be accessible to Alliance members.

Step 1: Visit the document submission page [here](#). You will be prompted to log in.

Step 2: Click "Add document" in the right-hand corner of your company document list.

COMPANY DOCUMENT			ADD DOCUMENT
Document Name	Date Uploaded	Data Tag	Status
Gorman-Health-Group-Summary-and-Analysis-of-2019-Final-Call-Letter.pdf	5/18/2018 12:32:39 PM	Products Areas	Submitted
Advance2018.pdf	2/6/2017 1:07:18 PM	Products Areas	Submitted
Risk Adjustment Best Practices Template.docx	1/27/2017 5:36:58 PM	Products Areas	Submitted
10cmguidelines_2017_final.pdf	9/15/2016 12:45:58 PM	Products Areas	Submitted
PopHealthBusinessCaseSummary.pdf	4/29/2016 7:59:46 AM	Products Areas	Submitted
PopHealthBusinessCaseFullRpt.pdf	4/29/2016 7:49:44 AM	Products Areas	Submitted
Deloitte State Health Innovation 1332 Waivers.pdf	3/14/2016 8:50:23 AM	Products Areas	Submitted



Step 3: Complete the form for each document

- Document name* / Choose File – click the choose file button to upload your document
- Document Name
 - HealthPlanName Risk Adjustment Job Descriptions
 - HealthPlanName Risk Adjustment Org. Chart
 - HealthPlanName Risk Adjustment Insourcing/Outsourcing Strategy
- Subtitle
Type "Pre-work submission: Risk Adjustment Fly-In 2022"
- Author
Type your health plan name followed by a comma and the primary employee contact for the document. Example: Health Plan Alliance, Nicole Fultz
- Category
 - HealthPlanName Risk Adjustment Job Descriptions = Job Description
 - HealthPlanName Risk Adjustment Org. Chart = Org Chart
 - HealthPlanName Risk Adjustment Insourcing/Outsourcing Strategy = Other
- Abstract
Copy and paste this abstract: "Shared at the Risk Adjustment Fly-In, February 8-9, 2022."
- Published Date
Enter 02/01/2022 (all submissions will be marked as published one week prior to the workshop)

Then click the upload button in the top left corner.



COMPANY DOCUMENT LIST

Upload

Upload a file

*Document Name

Document Name

Subtitle

Author(s) Type the name of the company and, if available, individual author(s) names

* Category

Abstract describe this document's content in a few short sentences

Published Date / / (MM/DD/YYYY)

Enter the date your content was published, not the date you are uploading it.

Step 4: Provide Data Tags for your document

After clicking "upload" you're redirected to the document list. Begin adding data tags by clicking "products" in the data tag column.

COMPANY DOCUMENT ADD DOCUMENT

2022_ASO Work Group.jpg file has been successfully uploaded.

Document Name	Date Uploaded	Data Tag	Status
2022_ASO Work Group.jpg	12/9/2021 2:42:42 PM	Products Areas	Submit Delete
Gorman-Health-Group-Summary-and-Analysis-of-2019-Final-Call-Letter.pdf	5/18/2018 12:32:39 PM	Products Areas	Submitted

Products

Choose those that apply to your risk adjustment department. Potential product lines include:

- Duals/Special Needs Plans/Duals Demo
- Medicaid
- Medicare Advantage
- Public Exchange (ACA)

Click the ">>" button to move your selections to the "tagged items" group.

Click "BACK" in the top-right corner of your screen.

DATA TAG FOR PRODUCTS  BACK

Item Document

Item Description [2022_ASO Work Group.jpg](#)

Items **Untagged Items** **Tagged Items**

Select All

- ASO/Direct Contract/Self-funded [5]
- CHIP [7]
- Duals/Special Needs Plans/Duals Demo [10]
- Federal Employee Health Benefits Program [15]
- Health savings/reimbursement accounts [16]
- HMO/EPO Commercial/Small & Large Group [1]
- Individual [4]
- Medicaid [6]
- Medicare Advantage [8]
- Medicare Cost [9]
- Medicare Prescription Drug Plan [12]

>>

<<

Areas

Choose those that apply to each document. Potential areas include:

- Risk Adjustment (for all)
- Human Resources (for Job Descriptions and Org. Chart)
- Vendor Management (for insourcing/outsourcing strategy)

Click the ">>" button to move your selections to the "tagged items" group.

Click "BACK" in the top-right corner of your screen.

Select "Submit" from the "Status" column next to your document. A pop-up will appear confirming your submission. Click "OK."

DONE!