

Strategic  
Partners

POWERED BY  
**eyeMed**

Hello,  
Health Plan **Alliance**<sup>SM</sup>



Leading the vision industry



79,000  
employees

150  
countries

7,200  
retail stores



93mm  
frames manufactured



1  
passion



8.7 million helped  
worldwide



## Our experience and expertise



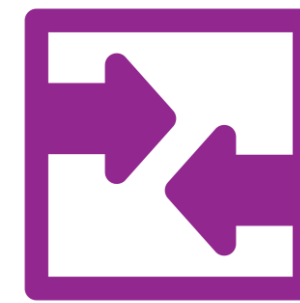
### We have a world of experience

- Began in 1988
- 47 million members
- 88,000+ providers at 27,000+ locations<sup>1</sup>
- 100% implementation satisfaction for 9 years<sup>2</sup>



### Fastest growing vision benefits company<sup>3</sup>

- 31% growth in 3 years (from 36 million to 47 million members)
- Membership doubled in last 10 years
- 2,500 clients and 1.3MM members added last year



### Trusted experts for our partners

- 60+ health, dental & ancillary partners, including 20+ government program partners
- 26.5+ million funded members, including government program members

<sup>1</sup>Based on the EyeMed Access network, July 2016.

<sup>2</sup>EyeMed satisfaction survey via third-party reporting, 2016

<sup>3</sup>Internal analysis of EyeMed membership data compared to data from leading vision benefit companies, as reported in Freedom of Information Act (FOIA) requests and news alerts

## THERE'S NO NEED FOR A BLURRY SOLUTION

We know it takes vision to see beyond the status quo – and no one knows vision like EyeMed vision care. Our capabilities are designed to deliver a market leading vision benefit solution tailored to compliment your unique overall strategy. In addition, we're constantly investing to meet the ever-changing healthcare landscape.

There's no need for a blurry solution – become a Powered by EyeMed partner and see clear results....



Our market-leading Vision Expertise will help you build the right vision benefit solution and achieve your growth objectives.



Our Industry-Leading Platform is built to drive operational excellence and ensure everyone gets the most from the vision benefit.

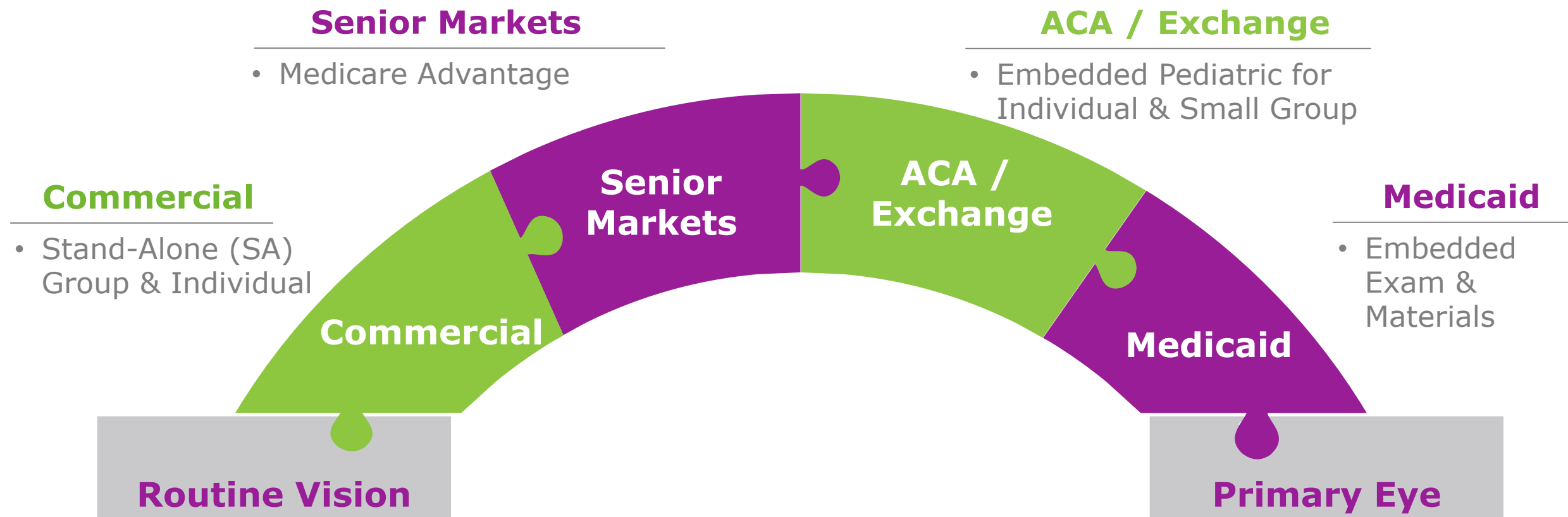


Plus, we're Built to Partner, so we understand the key drivers of successful relationships.



We have you covered with the scale, platforms and capabilities to support your vision benefit solution in the commercial and/or government space.

- ✓ Best in class service
- ✓ The network members want
- ✓ Market leading medical claims platform
- ✓ Innovative products and value added offerings
- ✓ Access to our marketing material vault & consultative sales support
- ✓ Clinically focused programs (i.e. STARs, HEDIS)
- ✓ Comprehensive understand of national and state specific regulations, compliance, and reporting



## 80% of learning is visual.

Still, 1 in 4 elementary school students in the U.S. have undiagnosed eye problems that impede learning.

OneSight works with school-based health centers across the country to provide underserved students and their families' year-round access to vision care and glasses through the *Focus On Sight* program.

### **To date, OneSight has:**

- 5 sustainable vision centers in the U.S.\*
- Access to 136,000 patients
- Dispensed 11,641 glasses

### **Example: Annual OneSight missions throughout the US**

- EyeMed teams travel throughout the country working with schools
- Work with our partners to find those schools in need
- Deploy for week long programs to bring eye care to kids

### **Example: The OneSight Vision Center at Oyler School:**

- First self-sustaining school-based vision center in the U.S.
- Operated by the Cincinnati Health Department
- Provides access to comprehensive eye exams, glasses fittings, adjustments and medical eye care for children on government assisted insurance programs (CareSource, Medicaid, Molina, Paramount, UHCCP, Buckeye) or uninsured

